

Shannon M. Marti
 shannie1973@hotmail.com
 PO Box 819
 Tontitown, AR 72770
 479-445-3808 Cell



AREAS OF STRENGTH

Sales	Marketing	Customer Service
Creativity	Results Driven	Goal Driven
Successful	Energetic	Analytical
Leadership	Communication	Outgoing

EDUCATION

B.S. - Business Administration with Emphasis in Marketing
 -Missouri Southern State University (Joplin, MO)-Graduated
 -Southwest Missouri State University (Springfield, MO)

CAREER OBJECTIVE

Seeking a full-time position with a dynamic firm in search of a creative and high-energy individual with strong contributions in the areas of sales, creative marketing and customer service.

PROFESSIONAL EXPERIENCE

- Licensed Loan Officer*** 2004-Present
- Originate loans and work in 100% all commissioned environment.
 - Assist borrowers with purchases and refinances.
 - Gather information on prospects current financial situation and implement loan products that build wealth.
 - Maintain existing pipeline and consistently work at growing that pipeline through new leads and prospecting.
 - Call past customers to inquire about possible leads.
- Ryland Homes-Dallas, TX 10/03-5/04
Marketing Department and New Home Sales
- Amerishop Real Estate Services, L.P.-Dallas, TX 12/02-10/03
Leasing/Marketing Administrator-Leasing Department
- The Staubach Company-Addison, TX 09/00-12/02
Marketing Coordinator- Staubach Retail Services

SKILLS AND ACCOMPLISHMENTS

Microsoft Word, Excel, PowerPoint; Lotus Notes, Microsoft Outlook, Access; Adobe Acrobat; Internet/Extranet research and input, Encompass, Calyx Point; Licensed Loan Officer-AR & TX